## Mastering the basics of Google Tag Manager



#### Housekeeping

- All the attendee mics are muted you can hear us but we cannot hear you
- This session is being recorded we will send you a link to the recording and a downloadable copy of the slides after the event
- If you have any questions please use the Q&A function to ask them - we'll cover the questions at the end if we have time otherwise we will follow up with you individually



#### Who we are

#### Agenda

- Introduction to Awesome Tech Training
- What is Google Tag Manager?
- Setting up your account and installing GTM
- Creating and publishing new tags
- Debugging your work
- Using GTM to track events in GA4
- Using a RegEx table to define content groups
- Workspaces and versions
- Useful resources for learning more
- Questions





## If anything isn't clear...

Please ask a question!

 There is no such thing as a stupid question



#### About us

- Our focus is on helping small businesses take control of their own digital marketing presence
- We can help you with all aspects of your digital marketing and web development
- We can work with you to help you build a new website for your business OR to make better use of the site that you already have
- Digital marketing and WordPress advice and support
  - Book sessions by the hour / half day / day <u>contact us</u> to talk about how we can help you
- Other webinars



### What is Google Tag Manager?

#### **Google Tag Manager**

 GTM is a free tag management system developed by Google

 Website owners and marketers can easily deploy and manage tracking tags and code snippets on their site

• Web based interface, good for non-technical users

• No need to modify source code



#### What are tags?

- Tags are small pieces of code added to your site to perform a particular service - often javascript
- Examples include:
  - Google analytics
  - Meta pixel
  - Linked In pixel
- Often these tags don't affect how the site looks or behaves, but are used to track visits, interactions and improve engagement with visitors



#### Google tag (for analytics)

#### Install your Google tag

You can use a website builder or content management system (CMS) to finish setup automatically, or install your tag manually. To ensure you get accurate measurement, make sure your tag is installed on every page of your site.



Install with a website builder or CMS

Install manually

F

Below is the Google tag for this account. Copy and paste it in the code of every page of your website, immediately after the <head> element. Don't add more than one Google tag to each page.

```
<!-- Google tag (gtag.js) -->
<script async src="https://www.googletagmanager.com/gtag/js?id=G-H3LMYFQG5Z"></script>
<script>
window.dataLayer = window.dataLayer || [];
function gtag(){dataLayer.push(arguments);}
gtag('js', new Date());
gtag('config', 'G-H3LMYFQG5Z');
```

</script>



#### Meta Pixel tag

```
202 <link rel="alternate" type="text/xml+oembed" href="https://www.awesometechtraining.com/wp-json/oembed/1.0/embed?url=https%3A%2F%2Fwww.awesometechtraining.com/wp-json/oembed/1.0/embed?url=https%3A%2F%2Fwww.awesometechtraining.com/wp-json/oembed/1.0/embed?url=https%3A%2F%2Fwww.awesometechtraining.com/wp-json/oembed/1.0/embed?url=https%3A%2F%2Fwww.awesometechtraining.com/wp-json/oembed/1.0/embed?url=https%3A%2F%2Fwww.awesometechtraining.com/wp-json/oembed/1.0/embed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed/1.0/embed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed/1.0/embed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed/1.0/embed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed/1.0/embed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed?url=https%3A%2F%2Fwwww.awesometechtraining.com/wp-json/oembed?url=https%3A%2F%2F%
203 <!-- Facebook Pixel Code -->
204 <script type="text/plain" data-cli-class="cli-blocker-script" data-cli-script-type="non-necessary" data-cli-block="true" data-cli-
        !function(f,b,e,v,n,t,s)
205
        {if(f.fbg)return;n=f.fbg=function(){n.callMethod?
206
         n.callMethod.apply(n,arguments):n.gueue.push(arguments));
207
         if(!f. fbq)f. fbq=n;n.push=n;n.loaded=!0;n.version='2.0';
208
         n.gueue=[];t=b.createElement(e);t.async=!0;
209
         t.src=v;s=b.getElementsByTagName(e)[0];
210
         s.parentNode.insertBefore(t,s)}(window, document,'script',
211
         'https://u3h6s5b7.stackpathcdn.com/wp-content/cache/busting/facebook-tracking/fbpix-events-en US-2.9.31.js');
212
213
        fbg('init', '2535521126512030');
        fbg('track', 'PageView');
214
215 </script>
216 <noscript><img height="1" width="1" style="display:none"
        src="https://www.facebook.com/tr?id=2535521126512030&ev=PageView&noscript=1"
217
218 /></noscript>
219 <!-- End Facebook Pixel Code -->
200
```



## **Problems with tags and snippets**

Tags like this are extremely useful but:

- There can be technical issues:
  - They require someone technical to add them to a site
  - Sometimes the integration can be tricky (eg. Tracking clicks)
  - Mistakes can break a site
  - Some tags can slow down a site
- And there can be management issues:
  - Tracking changes is difficult, understanding what tags have been added can be confusing
  - Managing who has access can become a chore especially in big organisations



#### Google Tag Manager (GTM)

Google Tag Manager is a system for:

- Managing tags
- Managing the process of testing and publishing
- Tracking what changes have been made
- Enforcing who can make changes
- Managing what tags fire depending on the user's consent
- It hides a lot of the technical complexity for common operations
- Under the bonnet there's a lot going on!



#### **GTM Interface (list of tags)**

- GTM Lets you manage tags in a web based system
- Much easier than picking out javascript tags in some HTML code

| CURRENT WORKSPACE |   | T  |  |                                  |                 |
|-------------------|---|--|--|----------------------------------|-----------------|
| Default Workspace | > | lags                                       |  |                                  | Q New           |
|                   |   | □ Name ↑                                   | Туре                                     | Firing Triggers                  | Last Edited     |
| Overview          |   | Contact Form Submitted                     | Google Analytics: Universal<br>Analytics | Sontact form submitted           | 4 years ago     |
|                   |   | Facebook Pixel                             | Custom HTML                              | O All Pages                      | 2 years ago     |
| Variables         |   | Fill Gravity Form tracking                 | Custom HTML                              | • trakComplete - tracking logged | 3 years ago     |
| Folders           |   | Mailchimp Subscribe                        | Google Analytics: Universal<br>Analytics | Nailchimp form submitted         | 4 years ago     |
| Templates         |   | Mailto link clicked                        | Google Analytics: Universal<br>Analytics | Mailto link clicked              | 4 years ago     |
|                   |   | Session tracking Universal Analytics - SJH | Custom HTML                              | O All Pages                      | 3 years ago     |
|                   |   | Universal Analytics                        | Google Analytics: Universal<br>Analytics | O All Pages                      | 3 years ago 🔋 🕕 |
|                   |   | Wonderplugin add tracking                  | Custom HTML                              | trakComplete - tracking logged   | 3 years ago     |



### Setting up your account and installing GTM

#### Setting up your GTM account

- Google Tag Manager uses the same credentials as your standard Google account
- If you have multiple Google accounts then each one can have a separate GTM account just like Google analytics
- Tag Manager is at <u>https://tagmanager.google.com</u>





#### First view when logged in

- When you first log in, you're presented with a blank interface and you can create a new account
- Click on the "Create account" button

| C 1     All accounts     Accounts     Accounts     Create Account     End     Accounts     Create Account   | 🔍 🔍 🌒 🔷 Google Tag Manager 🛛 🗙 | +                                |                |                 |
|--|--------------------------------|----------------------------------|----------------|-----------------|
| ♦ Tag Manager All accounts Image: All accounts Image: Account I | 0 0 C                          | ☐ a tagmanager.google.com/#/home | 1 🤨 1          | 🕶 Private 📃     |
| Accounts     Create Account     Cite here to create an account   | 🔷 Tag Manager 🛛 All accou      | nts 👻                            |                | <b>:: @</b> : 🧐 |
| Click here to create an account  |                                | Accounts                         | Create Account |                 |
|  |                                | Click here to create an account  |                |                 |



#### **Configure the basics**

| 🗧 😑 🍯 GTM Demo – Just another Word 🗙 🔒 | , 👔 Analytics 🗙 🖌 G. Web & Mobile Tag Management 🗙 🕅 🕅 Header Footer Code Manager - 🗙 💠 Google Tag Manager 🔍 🗙 🕂  |     |  |
|--|---|-----|--|
| A ▷ C                                  | □   | 💯 🛆 | 100 and 100 an |
|  | A dagmanager.google.com/?authuser=1#/admin/accounts/create Add a New Account   Account Setup   Account Satus   e.g. My Company   Country   United States   Share data anonymously with Google and others ③     Container Setup   Container Setup   e.g. www.mysite.com   Target platform   ⑩ No   ⑨ No   ⑨ For use in destop and mobile web pages   ⑩ For use in ind calepas   ⑦ Amp   ⑦ ror use in Accelerated Mobile Pages   ⑧ Server   ⑧ Server   EITA |     |  |
|  |   |     |  |



#### Adding to a WordPress site

- If you use WordPress you can add the code to a header.php file in your child theme
- Or you can use a plugin
- To get started you can use: <u>https://wordpress.org/plug</u> <u>ins/easy-cookie-consent/</u>

| Easy cookie consent   |  |
|---|--|
| Description Installation Changelog Reviews  |  |
| This plugin implements <u>https://github.com/orestbida/cookieconsent/</u><br>solution and stores consents in custom database table.<br>Google Tag Manager consent mode is supported by default.<br><i>ad_storage &amp; anaylytics_storage</i> are set to denied by default. | Version: 1.1.1<br>Author: UBK s.r.o.<br>Last Updated: 2 years ago<br>Requires WordPress Version: 5.3<br>or higher<br>Compatible up to: 6.0.7 |
| Filters/hooks Set for which WordPress role cookie settings will be available:   | Requires PHP Version: 7.4 or<br>higher<br>Active Installations: 100+<br>WordPress.org Plugin Page »  |
| <pre>add_filter('easy_cookie_consent/options_capability', static fu<br/>return 'custom_capability';<br/>});</pre>   | AVERAGE RATING   |
| Adjust options passed to Javascript. See<br>https://github.com/orestbida/cookieconsent/#all-configuration-<br>options   | Read all reviews on WordPress.org         or write your own! <u>5 stars</u> 2 <u>4 stars</u> 0   |
|   | Latest Version Installed   |

#### Configuring the plugin

- The plugin adds a new setting at the bottom of the "Settings > General" admin page
- Enter the GTM-XXXXX code
- Click "Save"
- Your site is now ready to run tags via Google Tag Manager





## The initial Workspace view

#### The initial overview page

- The initial view can be daunting
- We have two main menus
- The top navigation most of your work will be in "workspaces"
- The left menu lets you define and manage different aspects of your tag collection



#### The left workspace menu

| ÷    | 🔷 Tag Manag     | ier w |
|------|-----------------|-------|
| Wor  | kspace Versions | Admin |
| CURR | ENT WORKSPACE   |       |
| Defa | ult Workspace   | >     |
|      |                 |       |
|      | Overview        |       |
| -    | Tags            |       |
| ۲    | Triggers        |       |
| -    | Variables       |       |
|      | Folders         |       |
|      | Templates       |       |

The three main menu areas that we'll look at today are:

- Tags where you can manage the tags in your workspace. This is where the the action takes place
- Triggers here you can define events that will fire a tag. For example, "page loaded" or "checkout button pressed"
- Variables here you can store pieces of information that you can use in your tags. For example your Google Analytics code



#### Tags and code snippets

- Tags are at the core of GTM. These represent things that will happen when someone visits your site (or uses your app)
- Some tags are predefined, where Google has already written the code and hides the complexity behind a form
- Some tags are not predefined, for example the Meta pixel. Often you can find these in the Community Template Gallery



#### Triggers

- Triggers are events that cause a tag to be loaded and run
- GTM is configured with three triggers initially, but many others can be added
- A trigger can be fired by a custom event defined in your site if none of the predefined events do what you need





#### Variables

- At any moment while a website is loading or being shown to a visitor there are a bunch of variables that define what is happening
- There are many "built-in" variables that describe the page and elements on the page
- You can also create new variables from different sources, for example
  - Constants eg. your Google Analytics measurement ID
  - Cookies you can access cookie data
  - Lookup tables and "regex" tables
  - Information from the "data-layer" sent from your webpage
  - From custom javascript code



### Managing your tag collection

- As well as defining your tags, triggers and variables, GTM gives you tools to manage your tag collection
- You work in a "workspace" a collection of tags, triggers and variables
- Each published workspace is a new version which can be backed out if there is a problem
- You can edit and debug a workspace before making it live
- You can import third-party templates into your workspace to add new tags, triggers and variables



### Creating and publishing new tags

- A common starting point for tag manager users is to install Google Analytics
- We'll work through the process of installing a Google Analytics tag



- We take our tracking code from Google Analytics - the G-XXXXXX code
- We can ignore the gtag.js script and install using GTM

| Analytic | S All accounts > Demo account<br>tagdemo.tk -        | Q Try searching        | × Webs | tream details   |   |  |             |   |
|----------|--|------------------------|--------|---|---|--|-------------|---|
| ADMI     | N USER   |                        |        |   |   |  |             |   |
|          | Property + Create Property<br>tagdemo.tk (308708213) | Data Streams           |        | STREAM URL<br>http://tagdemo.tk   | STREAM NAME<br>tagdemo site   | G-JBYWN814ED   |             |   |
| ÷        | Setup Assistant                                      | All iOS                |        | STREAM ID<br>3373098655   | STATUS<br>No data received in past 48 hours. Learn more   |  |             |   |
|          | Property Settings                                    | tagdemo<br>http://tagd |        | + Enhanced measurement  |   |  |             |   |
|          | Property Access<br>Management                        |                        |        | Automatically measure interactio<br>Data from on-page elements such             | ons and content on your sites in addition to standard page view measurement.<br>h as links and embedded videos may be collected with relevant events. You must ensi | ure that no personally-identifiable information will be sent to Google. Learn more |             |   |
|          | Data Streams   |                        |        | Measuring: 🎯 Page views   | Scrolls (B) Outbound clicks + 3 more  |  |             | ۲ |
|          | Data Settings  |                        |        |   |   |  |             |   |
|          |  |                        |        | Tagging Instructions<br>Use one of the following to sta                         | art collecting data.  |  |             |   |
|          | Reporting Identity                                   |                        |        | Add no  | ew on-page tag  | Use existing on-page tag   |             |   |
|          | 2 Attribution Settings                               |                        |        | Global site tag (gtag.js)   | Use this if you're using a website builder or CMS-hosted site   |  |             |   |
|          | Property Change History                              |                        |        | Add the Analytics tag to y     Google Tag Manager     Add and maintain tags thr | rour website to begin seeing data in your property.   | non-Google tools   |             |   |
|          | Dd Data Deletion Requests                            |                        |        |   |   |  |             |   |
|          | PRODUCT LINKS  |                        |        | Additional Settings   |   |  |             |   |
|          | 🎻 Ad Manager Links                                   |                        |        | ↔ Connected Site Tags<br>Load tags for additional properties                    | es or products using this stream's on-page global site tag. <u>Learn more</u>   |  | 0 connected | > |
|          | BigQuery Links                                       |                        |        | Create an API secret to enable ac   | Secrets BETA<br>dditional events to be sent into this stream through the Measurement Protocol. Lear   | In more  |             | > |
|          | Display & Video 360 Links                            |                        |        | Configure client-side tagging beh   | havior, including cross-domain linking, internal traffic, and event modifications   |  |             | > |
|          | Merchant Center                                      |                        |        |   |   |  |             |   |
|          | Q Search Ads 360 Links                               |                        |        |   |   |  |             |   |
|          | Search Console Links                                 |                        |        |   |   |  |             |   |
|          | ADDITIONAL SETTINGS                                  |                        |        |   |   |  |             |   |



In GTM we create a new tag in our workspace

X

Enter the tracking code - behind the scenes this gets set as a variable

| Untitled Tag 🗖  | Save |
|---|------|
| Tag Configuration         Tag Type         Image: Google Analytics: GA4 Configuration Google Marketing Platform |      |
| Measurement ID ⑦<br>Send a page view event when this configuration loads<br>Send to server container ⑦          |      |
| > Fields to Set   |      |
| > User Properties   |      |
| Advanced Settings   |      |



#### Define our trigger

• The trigger is the event that runs your tag. Here, we use "all pages" to run GA on every page visited

| ray con              | figuration   |  |
|----------------------|--|--|
| Тад Туре             |  |  |
| .1                   | Google Analytics: GA4 Configuration<br>Google Marketing Platform |  |
| Measurem<br>G-123123 | ent ID ⑦<br>3123   |  |
| Triggeriı            | ng   |  |
| Firing Trig          | gers   |  |
|                      |  |  |



 Once the tag is configured we can submit the changes and publish to make the site live

| 😑 😑 🌒 General Settings < GTM | Demo - × Sample Page - GTM Dem           | no X Analytics                        | × G Web & Mobile Tag Management × 1 10 Header Footer Code Ma    | nager – 🗇 🗙 🔷 Google Tag Manager 🛛 🗙 🕂                  |  |
|------------------------------|--|---------------------------------------|---|---|--|
| ⊲ ▷ C                        | 🗋 🗂 🛱 tagm                               | hanager.google.com/?authuser=1#/conta | iner/accounts/6002530891/containers/35050563/workspaces/2/tag   | s 🖓 🖓 🛆   | <b>11</b> 36 of state of st |
| ← 🔷 Tag Manager              | All accounts > Demo GTM www.tagdemo.tk - | × Submit Changes                      |   |   | Publish  |
| Workspace Versions A         | dmin                                     |                                       | Submission Configuration  |   |  |
| Default Workspace >          | Tags                                     |                                       | Publish and Create Version           Push changes to your sites | Create Version<br>Save changes and create a new version |  |
|                              | □ Name ↑                                 |                                       | Version Name  |   |  |
| Overview                     | Google Analytics                         |                                       | GA  |   |  |
| Tags                         | _  |                                       |   |   |  |
| Triggers                     | Hello world                              |                                       | Version Description   |   |  |
| Wariables                    |  |                                       | furned off helio world and added GA                             |   |  |
| Folders                      |  |                                       |   |   |  |
| Templates                    |  |                                       |   |   |  |

 And the site can be tested to check that the analytics code is being fired

|                    |                      | Shawbury  |                        | Gnosall     | D.            | oston      |              |                     | 1 P. /                |              |                    |              |
|--------------------|----------------------|-----------|------------------------|-------------|---------------|------------|--------------|---------------------|-----------------------|--------------|--------------------|--------------|
| Realtime 88        | fview 🛛 🔹            |           | Newport                |             | DI            | octon      | Rugeley      | Barton-und          | ler-Needwood Swa      | adlincote    |                    | Loughborough |
|                    | <u></u>              | Ey        | ton upon<br>we Weald   |             | S &           |            |              | Alrewa              | is                    | Ashby-de-la- | Zouch              | Quorn        |
| A All Users Add    | d comparison +       |           | Moors                  |             | Penkridge     |            |              | Fradley             |                       | Measham      | Coalville          | Mour         |
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| USERS IN LAST 30   | MINUTES Bayston Hill | Atchan    | Telford<br>Shifnal     |             |               |            | Burntwood Li | chfield             |                       |              |                    |              |
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|                    | No data available    |           | All Users              |             |               | 1          | GTM Demo     | ress site           | 3                     | page_v       | iew                | 6            |
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|                    |                      |           |                        |             | 1-1 of 1 🗸    | 、 I        |              |                     | 1-4 of 4              |              |                    | 1-5 of 5 <   |
|                    |                      |           |                        |             |               | ·          |              |                     |                       |              |                    |              |

## Debugging your tags

### Debugging your tags

 After pressing preview, GTM will open your site in a new window and will show a debugging interface



### The debugging panel

- The debugging panel shows:
  - the events that have taken place
  - the tags have been fired
  - the variables, data
  - and any errors
- The panel changes as events fire in the page and tags are triggered

| ×   | Connected<br>tagdemo.tk |                                      |                                       |            | 0<br>0<br>0 |
|-----|-------------------------|--------------------------------------|---------------------------------------|------------|-------------|
| 1   | Google container found  | GTM-53HGBW8                          |                                       |            |             |
| Sur | nmary                   | Summary                              |                                       |            |             |
| GT  | M Demo – Just another   | Output of GTM-                       | 53HGBW8 Ø                             |            |             |
| 3   | Window Loaded 🛛 🖸       | Tags                                 | Variables                             | Data Layer | Errors      |
| 2   | DOM Ready 🖸             |                                      |                                       |            |             |
| 1   | Container Loaded 👨      | Tags Fired                           |                                       |            |             |
|     | _                       | Google Analytic                      | S                                     |            |             |
|     |                         | Google Analytics:                    | Universal Analytics - Fired 1 time(s) |            |             |
|     |                         | Facebook pixel<br>Facebook Pixel - F | ired 1 time(s)                        |            |             |
|     |                         | Tags Not Fired<br>None               |                                       |            |             |



### Tracking Google Analytics events with GTM

## **Events after the page has loaded**

- After a page has loaded many more events can happen which you might be interested in
- Data can be entered, buttons pressed, videos watched
- We can react to those actions by using events
- One common activity is to track submit button clicks, especially when the destination is on a different site or actions happen without changing the page



#### GA tracking of button clicks using GTM

- We have a contact form on our demo website that we want to track
- As part of our reporting we want to be able to report how many times the contact "submit" button has been pressed as a measure of our site engagement
- We will use GTM to send "submit" events to Google Analytics



## Add a new GA event tracking tag

- We add a tag and instead of tracking page views, we track GA4 events
- Give our event name something that Google recommends: generate\_lead

× Untitled Tag 🗀

| Google Analytics: GA4 Event<br>Google Marketing Platform |  |
|--|--|
| Configuration Tag   ⑦                                    |  |
|  |  |
| Google Analytics GA4 Configuration 👻                     |  |
| Event Name ③   |  |
| generate_lead  |  |



# And set the trigger to fire the tag

• Our trigger is a "Form submission" type

 Then limit the events by setting the "Click ID" to the HTML element ID. This requires digging into the HTML to find this

| Trigger Configuration                 |  |
|---------------------------------------|--|
| Trigger Type                          |  |
| Click - All Elements                  |  |
| This trigger fires on                 |  |
| Page URL contains contact-us          |  |
| Click Classes contains wpforms-submit |  |
|                                       |  |

#### Testing our changes

- To test our changes before publishing we click on "Preview" as before
- The debugger panel will show what is happening and will change when the panel is clicked
- We can track the tag firing and the Google Analytics before the changes are live
- We can start to appreciate the power of pushing custom events and data layer info to GTM



#### Testing our changes

When we click on submit we can see that the "contact form submit" tag is fired

| × Connected tagdemo.tk  |  | : 33 L                         |   |
|---|--|--------------------------------|---|
| 2 Google containers found   | GTM-TRZPWPC  | Thanks for contact             | ing us! We will be in touch with you shortly. |
| Summary   | Summary  | C Edit                         |   |
| <ul> <li>Contact us – GTM Demo</li> <li>16 Click</li> <li>15 Click</li> </ul> | Output of GTM-TRZPWPC ③ Tags Variables Data Layer  | Errors                         |   |
| 14 Click<br>13 Window Loaded 🗃  | Tags Fired Google Analytics GA4 Configuration  | Search S                       | EARCH Archives                                |
| 12 DOM Ready  11 Container Loaded  10 Initialization                          | Google Analytics: GA4 Configuration - Fired 2 time(s) Contact form submit Coogle Analytics: GA4 Event Erized 1 time(c) | Recent Posts                   | November 2020                                 |
| <ul> <li>Gomment Initialization </li> <li>GTM Demo – Just another</li> </ul>  | Tags Not Fired<br>None   | Hello world!                   | Categories                                    |
| 8 Link Click<br>7 Click   |  | Recent Commer                  | ncategorized                                  |
| <ul><li>6 Click</li><li>5 Window Loaded <ul><li>5</li></ul></li></ul>         |  | A WordPress Commenter on Hello | world! Meta                                   |
| <ul><li>4 DOM Ready of</li><li>3 Container Loaded of</li></ul>                |  |                                | Tag Assistant Connected                       |
| <ol> <li>Initialization </li> <li>Consent Initialization </li> </ol>          |  |                                | Assistant window Learn more                   |



#### Testing our changes

If we check in our Google Analytics account, we can see that a "generate\_lead" event has been logged







## Using a table variable to define content groups

#### **Content groups**

- Content groups are used to report collections of related pages in Google Analytics
- They were easily defined in the old Universal Analytics but have to be passed as a variable in GA4
- If we are using GTM to implement GA4 for our website, then we can use a regex table to map the Page Path to a content group
- For example, on the Awesome Tech Training site we define content groups for our blog pages, our event pages and others. These can be described as:

| Page Path                      | Content Group |
|--------------------------------|---------------|
| Pages starting with "/blog/"   | Blog pages    |
| Pages starting with "/event/"  | Event pages   |
| Pages starting with "/series/" | Series pages  |
| All other pages                | Other         |



#### **Content groups – RegEx Table**

- In GTM we can define these rules in a RegEx Table variable
- A RegEx is a regular expression. They define patterns of strings, in this case we just need to know that ".\*" will match any string
- So "/event/\*" matches all pages starting with "/event/"
- We also have a video that describes this process

| апале туре            |                             |   |
|-----------------------|-----------------------------|---|
| 😟 RegEx Table         |                             |   |
| iput Variable 🧿       |                             |   |
| {{Page Path}} • i     |                             |   |
| egEx Table            |                             |   |
| attern                | Output                      |   |
| /event/.*             | Event pages                 | Θ |
| /series/.*            | Series pages                | Θ |
| /blog/.*              | Blog pages                  | Θ |
| event landing         | Event pages or landing page | Θ |
| + Add Row             |                             |   |
|                       |                             |   |
| 🖌 Set Default Value 🕥 |                             |   |



#### Content groups – Modified GA4 tag

- Once we have defined our RegEx Table variable, we can pass the data with our GA4 tag
- Every time our GA4 tag initializes and sends a "page\_view" event, it will also send our content group which can be used in Google Analytics

| Tag Configuration  |   |
|--|---|
| Tag Type   |   |
| Google Analytics: GA4 Configuration<br>Google Marketing Platform |   |
| Measurement ID ⑦   |   |
| G-XXXXXXXXXX 📫   |   |
| Send a page view event when this configuration loads             |   |
| Send to server container ⑦                                       |   |
| ✓ Fields to Set  |   |
| Field Name Value   |   |
| content_group     Image: Content Group}                          | Θ |
| Add Row  |   |
|  |   |



## **Consent mode**

#### **GTM Consent mode**

- Consent would take a whole different webinar, but you need to know
  - Some tags should only run if you have consent to run them
  - GDPR, e-Privacy and worldwide laws on privacy
  - Tag manager can help with this <u>https://support.google.com/tagmanager/answer/10718549</u>
- Belt and braces
  - You might choose to run the GTM tag only when someone clicks ok in your cookie banner
  - There are other options



#### **GTM Consent mode**

- Our example earlier will run GTM on all pages regardless of consent
- We can tell GTM to only run tags if they have been given permission (consent)
- Tag manager understands the four CMv2 "signals"
  - Ad\_storage
  - Ad\_personalization
  - Ad\_user\_data
  - Analytics\_storage
- We can use a template to give us a tag which sets default consent and consent updates (gtm-templates-simo-ahava)



#### GTM Consent mode -WordPress

#### Steps:

- Install the template
- Set our defaults (denied consent) when the page is loaded
- Run an update tag when consent changes
- Then use the consent mode report to see what tags run when and update tags as needed
- We will use the "Beautiful Cookie Consent Banner" to tell GTM that consent has changed <u>https://en-gb.wordpress.org/plugins/beautiful-and-responsive-cookie-</u> <u>consent/</u>
- This process is outlined in a video:

Configuring google consent mode using tag manager and wordpress plugin



# Workspaces and versions

#### **Container versions**

- Clicking on the "Versions" tab shows a list of versions and some key stats
- The version marked "Latest" is the one we're editing
- The version marked "Live" is the published version that visitors get

| Versions                              | Admin   |   |                                     |                                       |                                   |  |             |
|---------------------------------------|---|---|-------------------------------------|---------------------------------------|-----------------------------------|--|-------------|
|                                       | Admin   |   |                                     |                                       |                                   |  | _           |
| woocommo<br>Versio<br>Published Jul 1 | erce.demo GTM<br>n 3 is Liv<br>0, 2023 by stevehanlon | M-P6SFSTS<br><b>C</b><br>@gmail.com                               |                                     | 2<br><sub>Tags</sub>                  | Trigger                           | Variables                                |             |
|                                       | en en senare prosenteren presidente pre               |   |                                     |                                       |                                   |  |             |
| Versions                              |   |   |                                     |                                       |                                   |  |             |
| Versions<br>Version ID ↓              | Status  | Name  | Created                             | Published                             | Published                         | d By                                     |             |
| Versions<br>Version ID ↓<br>3         | Status<br>Live, Latest                                | Name<br>GA4 add to cart click<br>event                            | Created<br>07/10/2023               | Published<br>07/10/2023               | Published                         | d By<br>nlon@gmail.coi                   | •           |
| Versions<br>Version ID ↓<br>3<br>2    | Status<br>Live, Latest                                | Name<br>GA4 add to cart click<br>event<br>Initial version for GA4 | Created<br>07/10/2023<br>07/10/2023 | Published<br>07/10/2023<br>07/10/2023 | Published<br>stevehar<br>stevehar | d By<br>nlon@gmail.coi<br>nlon@gmail.coi | •<br>•<br>• |



#### **Container versions**

- An older version can be made live by publishing it.
- The right menu allows us to:
  - Preview we see the tags but no one else does
  - Publish make this version live
  - Set as Latest Version copy the version and make it editable





#### **Recovering from a mistake**

- If you publish a version and you find that it's broken you can revert to an earlier version
- Choose the latest correct version probably the one below the live version. Click the menu and choose publish.
- Your tags will immediately reset back

| woocomme<br>Versio<br>Published Jul 10 | erce.demo<br>n 2 is Li<br>), 2023 by stevehan | GTM-P6SFSTS<br>V <b>C</b><br>Ilon@gmail.com |            | ]<br>Tag   | )<br>Triggers         | Variables             |
|--|---|---|------------|------------|-----------------------|-----------------------|
| Versions                               |   |   |            |            |                       |                       |
| Version ID $ \psi$                     | Status  | Name  | Created    | Published  | Publis                | hed By                |
| 3                                      | Latest  | GA4 add to cart click event                 | 07/10/2023 | 07/10/2023 | stevehanlon@gmail.coi |                       |
| 2                                      | Live  | Initial version for GA4                     | 07/10/2023 | 07/10/2023 | stevehanlon@gmail.coi |                       |
| 1                                      |   | Empty Container                             | 07/10/2023 | 07/10/2023 | steve                 | Preview               |
|  |   |   |            |            |                       | Share Preview         |
|  |   |   |            |            |                       | Publish               |
|  |   |   |            |            |                       | Rename                |
|  |   |   |            |            |                       | Set as Latest Version |
|  |   |   |            |            |                       | Export                |
|  |   |   |            |            |                       | Edit Notes            |





#### GTM logs pretty much everything

× Activity History

- From the Overview page, click through to: "Latest version -> Activity History" To see all changes to the current live version.
- Or click the Versions tag and click on the version you want and choose "Activity History"

| , , ,                 |           |                   |                     |              |
|-----------------------|-----------|-------------------|---------------------|--------------|
| User                  | Activity  | Туре              | Name                | Date 🗸       |
| steve@stevehanlon.com | Changed   | Workspace         | Default Workspace   | 2 months ago |
| steve@stevehanlon.com | Published | Container Version | Version 3           | 2 months ago |
| steve@stevehanlon.com | Created   | Container Version | Version 3           | 2 months ago |
| steve@stevehanlon.com | Changed   | Tag               | Contact form submit | 2 months ago |
| steve@stevehanlon.com | Created   | Tag               | Contact form start  | 2 months ago |
| steve@stevehanlon.com | Created   | Trigger           | Start contact form  | 2 months ago |
| steve@stevehanlon.com | Created   | Tag               | Contact form submit | 2 months ago |
| steve@stevehanlon.com | Created   | Trigger           | Form click submit   | 2 months ago |
| steve@stevehanlon.com | Enabled   | Built-in Variable | Click ID            | 2 months ago |
| steve@stevehanlon.com | Enabled   | Built-in Variable | Click Element       | 2 months ago |



Q

## E Useful resources

#### Some resources

Google's documentation and training

 Getting started: <u>https://support.google.com/tagmanager/#topic=3441530</u>

 Tags, triggers and variables: <u>https://support.google.com/tagmanager/answer/6107167?hl=en</u>

Simo Ahava - https://www.simoahava.com/
 This is a brilliant resource for all things GTM and analytics based



#### Next steps

- Check out the free GA4 videos and other resources on our website
- Book some training with us for you / your team
  - Help with your existing site
  - Ask us anything about Google Tag Manager
  - Training and support to help you build your own site
- Take a look at our schedule of upcoming webinars

If you found this webinar useful we would love it if you would write us a review!

Scan this QR code to leave us a Google review





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